# GROWN Funds LLC Registered Investment Advisor



## Mission Statement - What we do

Our mission is to help our clients achieve their goals including:

Growth



Income



Capital Preservation



How we do it



Tailored Investments based on your goals



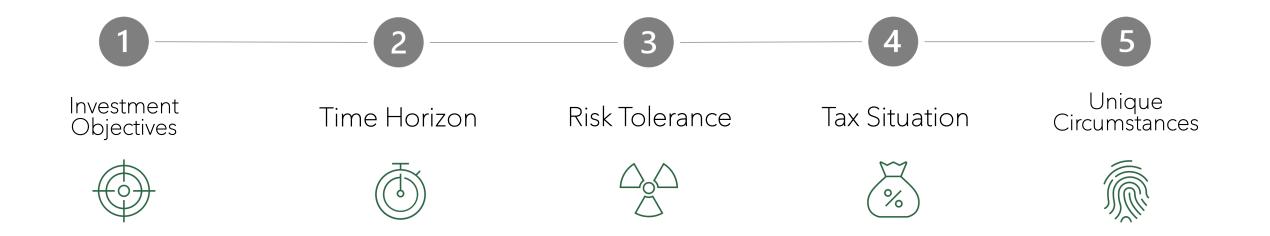
Extensive Research



Individual securities (primarily stocks)



## Portfolio Composition - Tailored for you



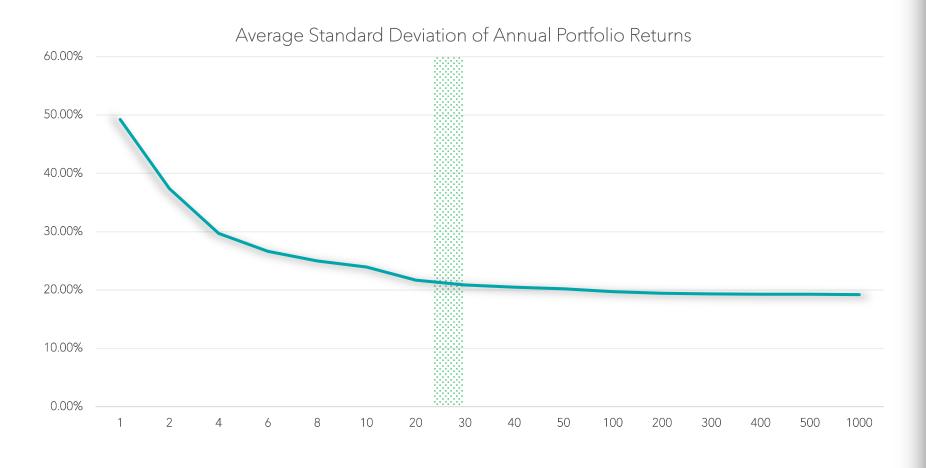


# Portfolio Composition - Tailored for you



### GROW

## Diversification - Minimize risk, maximize return





Portfolios are diversified across various sectors and industries.



Initial position sizes usually range from 1% to 5%.



Positions are monitored continuously, and portfolios are rebalanced based on client's objectives.



We believe that appropriate equity diversification can be accomplished with 25 to 30 individual equity securities in a portfolio.

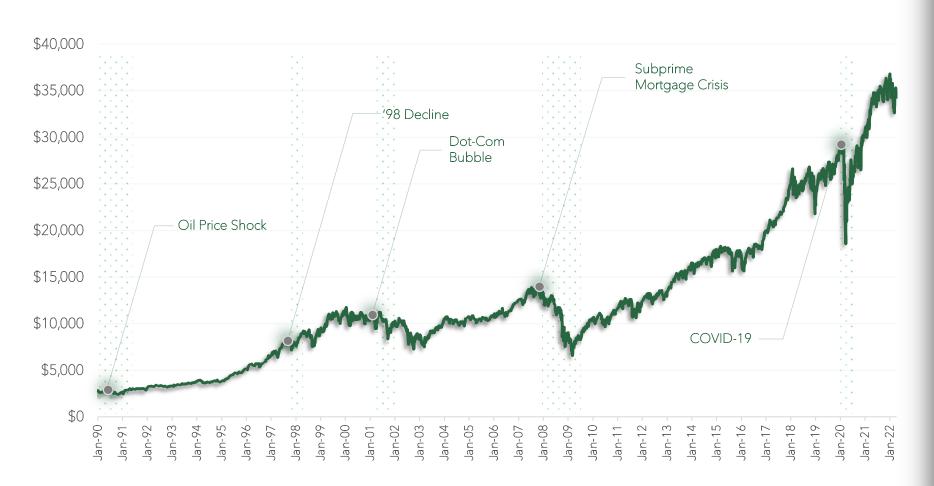


Portfolios may have more securities based on individual objectives.



## Experience – Started in 1966

Dow Jones Industrial Average



+100 Years
of combined experience

Multiple business cycles



## Our Team - Simply the best.



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#### Carl Wiese, CFA

Carl is the CIO and and Portfolio Manager at GROW and has over 30 years of investment management experience.

Prior to launching GROW, Carl was a Principal and Portfolio Manager at Wall Street Associates where he was responsible for the Micro, Small, and Mid-Cap investment strategy. Before joining Wall Street Associates, Carl was an Analyst and Portfolio Manager at Hokanson Capital Management and an Analyst at William O'Neil & Company.

He is a CFA charter holder, an Adjunct-Professor at the University of San Diego, and was the Education Chair for the CFA Society of San Diego. He currently serves on the board and investment committee for The Rancho Santa Fe Foundation and on the investment committee for Sharp HealthCare.





#### Mike Collins

Michael's career has spanned over 50 years starting at Eastman Dillon, Union Securities. Subsequently, he was cofounder of San Diego Securities, a partner at Rice, Hall, James, and Co., and a managing director at Van Kasper Advisors. He has served on the boards of the National Association of Securities Dealers and the CFA society of San Diego.

He has chaired the boards of Sharp HealthCare hospitals system and the San Diego Natural History Museum. He is on the investment committee for the Rancho Santa Fe Foundation, the Thomas Ackerman Foundation, Sharp Healthcare, and the San Diego Library Foundation. He earned his BS degree in Mechanical Engineering at North Carolina State University and served two years as a Second Lieutenant in the U.S. Army.



## Our Team - Simply the best.



#### Matt Clarke

Matthew is a Portfolio Analyst at GROW Funds LLC. He earned both a Bachelor of Business Administration degree and a Master of Science in Finance degree from the University of San Diego. Matt focuses his research on healthcare, materials, and consumer discretionary.



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#### Chase McIntosh

Chase McIntosh is a Research Analyst at GROW Funds LLC. He obtained his Bachelor's degree in Finance at the University of San Diego, graduating in the class of 2021. Chase focuses research in Alternative Energy, Energy, and Technology.



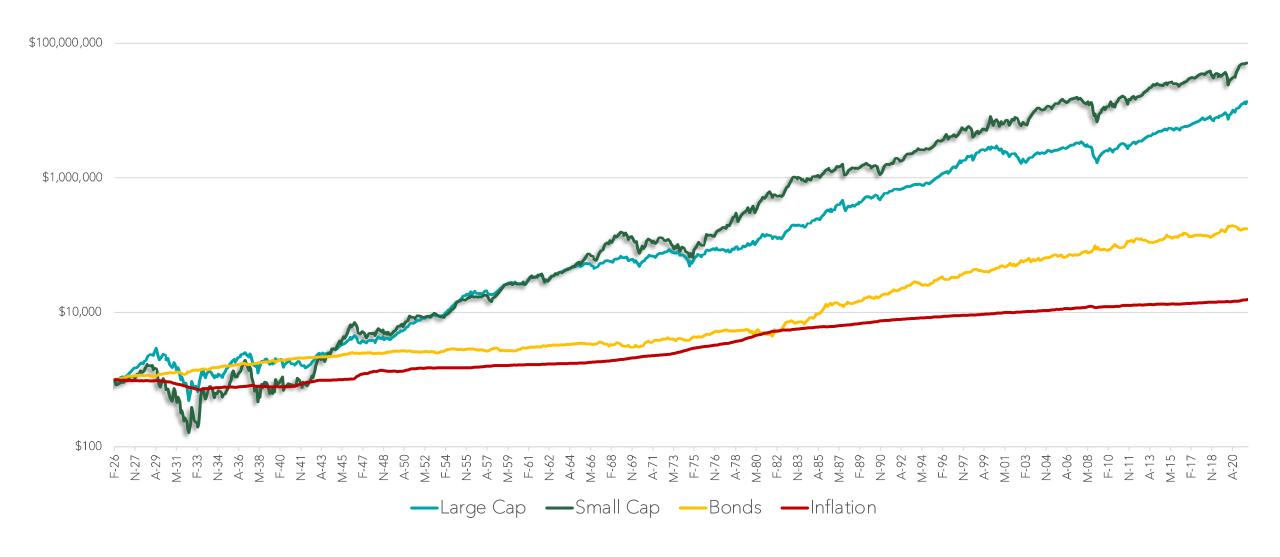
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## Stocks, Bonds, and Inflation - Average Returns (1926-2020)



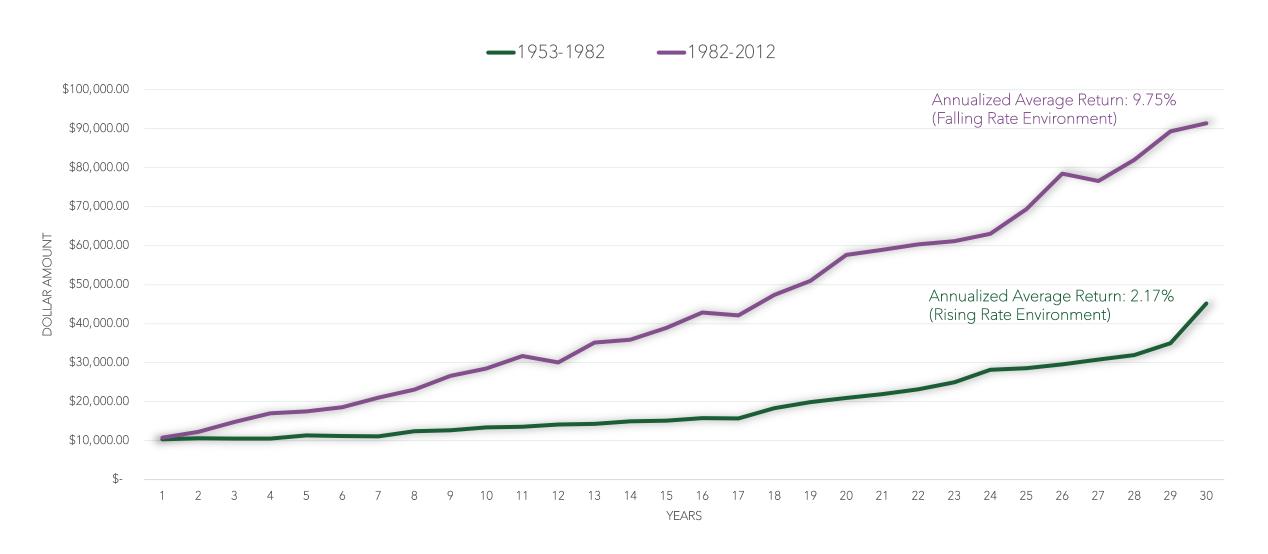


# Stocks, Bonds, and Inflation - Average Returns (1926-2020)

	Average Return		
Series	Geometric	Arithmetic	Standard Deviation
Large-company stocks	10.3%	12.2%	19.7%
Small-company stocks	11.9%	16.2%	31.3%
Long-term corporate bonds	6.2%	6.5%	8.5%
Long-term government bonds	5.7%	6.1%	9.8%
Intermediate-term government bonds	5.1%	5.3%	5.5%
U.S. Treasury Bills	3.3%	3.3%	3.1%
Inflation	2.9%	2.9%	4.0%

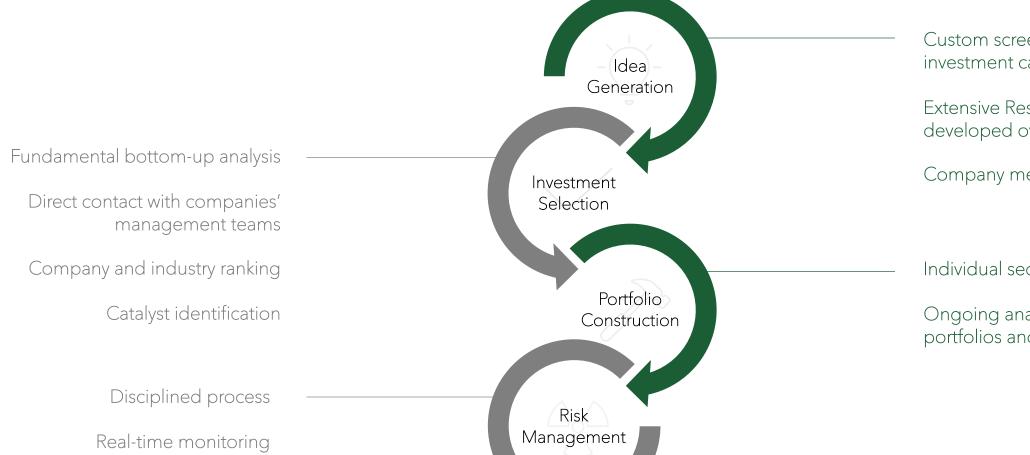


## Bonds - Return Expectation - 10-Yr Treasury Bonds Annual Return





## Our Process - Disciplined and Repeatable



Custom screening of potential investment candidates

Extensive Research Network developed over 53+ years

Company meetings

Individual securities

Ongoing analysis of individual portfolios and positions



## Idea Generation - Unbiased Research

Research Network

In House & External Company Meetings

GROW
Investment Ideas

Industry/Brokerage Conferences

Proprietary Screening



## Security Selection - what we do best.

We believe **solid research** is at the base of every investment decision. We employ top-notch tools to provide the most complete, high-quality, and reliable research.



Once we believe a security has all the right attributes to achieve potentially good performance, it is selected and placed on an approved list.



It can be then purchased in client portfolios according to their individual investment objectives.





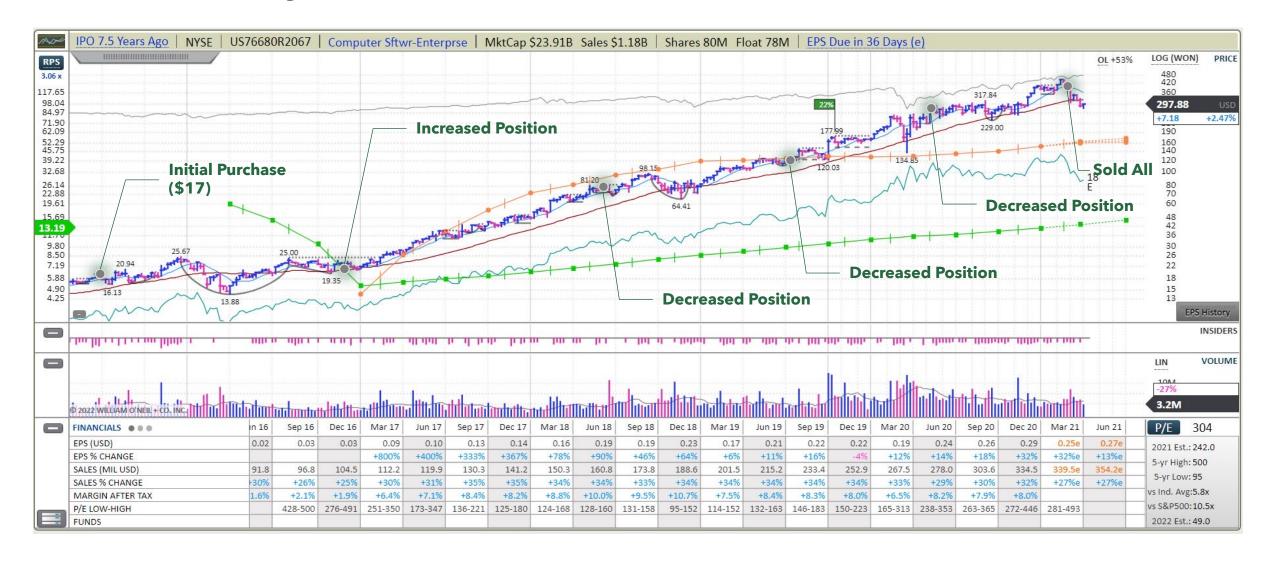








## Case Study - Hypothetical SaaS Provider - Chart





## Case Study - Hypothetical SaaS Provider - Points of Contact

## Calendar

sтоск	EVENT	START	END
Stock 1	Q4 2021 Earnings Call	Tue 2/22/2021 5:00 PM	Tue 2/22/2021 6:00 PM
Stock 1	Bank of America Global Technology Conference	Tue 6/08/2021 1:00 PM	Tue 6/08/2021 2:00 PM
Stock 1	Q3 2021 Earnings Call	Tue 11/09/2021 5:00 PM	Tue 11/09/2021 6:00 PM
Stock 1	Jefferies Virtual Enterprise Communications Summit	Wed 3/10/2021 1:00 PM	Wed 3/10/2021 2:00 PM
Stock 1	Q4 2020 Earnings Call	Tue 2/16/2021 5:00 PM	Tue 2/16/2021 6:00 PM
Stock 1	Q3 2020 Earnings Call	Mon 11/09/2020 5:00 PM	Mon 11/09/2020 6:00 PM
Stock 1	Q2 2020 Earnings Call	Mon 8/03/2020 5:00 PM	Mon 8/03/2020 6:00 PM
Stock 1	Q1 2020 Earnings Call	Wed 5/06/2020 5:00 PM	Wed 5/06/2020 6:00 PM
Stock 1	J.P. Morgan Virtual TMC Conference	Tue 5/12/2020 2:10 PM	Tue 5/12/2020 3:10 PM
Stock 1	Goldman Sachs Technology and Internet Conference	Wed 2/12/2020 12:10 PM	Wed 2/12/2020 1:10 PM
Stock 1	Q4 2019 Earnings Call	Mon 2/10/2020 5:00 PM	Mon 2/10/2020 6:00 PM
Stock 1	Raymond James Technology Investors Conference	Tue 12/10/2019 10:45 AM	Tue 12/10/2019 11:45 AM
Stock 1	Business Update Call	Thu 10/03/2019 5:00 PM	Thu 10/03/2019 6:00 PM
Stock 1	Q2 2019 Earnings Call	Mon 07/29/2019 5:00 PM	Mon 07/29/2019 6:00 PM
Stock 1	Annual General Meeting 2019	Fri 05/10/2019 12:00 PM	Fri 05/10/2019 1:00 PM
Stock 1	Investor Day	Thu 6/14/2018 1:30 PM	Thu 6/14/2018 2:30 PM
Stock 1	Deutsche Bank Technology Conference	Tue 9/12/2017 12:00 PM	Tue 9/12/2017 1:00 PM
Stock 1	Oppenheimer Technology, Internet and Media Conference	Tue 8/08/2017 9:45 AM	Tue 8/08/2017 10:45 AM
Stock 1	Craig-Hallum Institutional Investor Conference	Wed 5/31/2017 12:10 PM	Wed 5/31/2017 1:10 PM
Stock 1	Q1 2017 Earnings Call	Tue 4/25/2017 4:30 PM	Tue 4/25/2017 5:30 PM
Stock 1	Credit Suisse Technology, Media, and Telecom Conference	Tue 11/29/2016 6:30 PM	Tue 11/29/2016 7:30 PM



## Case Study - Hypothetical Pharmaceutical Provider - Chart

